

### **Product Guide**

# **GUARDIAN EAGLE**

Contract Type:	Single Premium Multi-Year Guaranteed Tax-Deferred Annuity Policy Form No. SPD11-05 and SPD11-10					
Maximum Issue Ages	Guardian Eagle 1-5: Age 90 (age-nearest-birthday) Guardian Eagle 7 and 10: Age 85 (age-nearest-birthday)					
States Offered:	AL, AR, AZ, CA, CO, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NM, NV, OH, OK, PA, SD, TN, TX, UT, WI, and WV					
Plan Qualifications:	Non-qualified, IRA, and Roth IRA (Roth IRA only available in 5, 7, & 10 Plans)					
Minimum Contributions	Non-qualified: \$10,000 IRA and Roth IRA: \$5,000					
Annuitization:	Can be annuitized at any time					
Withdrawals:	- Free interest withdrawals after 30 days - 15% Penalty free withdrawal once per contract year (After The 1st Year*) - Free RMD withdrawals					
RMD:	Policyowners over 70 $\frac{1}{2}$ must take a Required Minimum Distribution (RMD) on qualified contracts.					
Excise Tax:	Withdrawals made before age 59 ½ may be subject IRS taxation.					
Market Value Adjustments:	ELCO does not use Market Value Adjustments (MVAs).					
Fees:	No Administration Fees! No Service Fees! No Hidden Fees!					

#### Withdrawal Penalty Period

Plans	1	2	3	4	5	6	7	8	9	10
1-Year	5%	-	-	-	-	-	-	-	-	-
2-Year	5%	4%	-	-	-	-	-	-	-	-
3-Year	5%	4%	3%	-	-	-	-	-	-	-
4-Year	5%	4%	3%	2%	-	-	-	-	-	-
5-Year	5%	4%	3%	2%	1%	-	-	-	-	-
7-Year	9%	8%	<b>7</b> %	6%	5%	4%	3%	-	-	-
10-Year	9%	8%	<b>7</b> %	6%	5%	4%	3%	2%	1%	-

<sup>\*7</sup> and 10 year plans allow 15% penalty free withdrawal once in the first contract year.



### **Product Guide**

## **EAGLE'S WING**

Contract Type:	Flexible Premium Tax-Deferred Annuity Policy Form No. FPA16					
Maximum Issue Age:	Age 90 (age-nearest-birthday)					
States Offered:	AL, AR, AZ, CO, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MO, MS, NC, NE, NM, OH, OK, PA, TN, TX, UT, WI, and WV					
Plan Qualifications:	Non-qualified, IRA, and Roth IRA					
Contributions (per year)	Minimum: \$100 Maximum: \$100,000					
Annuitization:	Can be annuitized at any time					
Withdrawals:	- Free interest withdrawals after 30 days - 15% Penalty free withdrawal once per contract year (after the 1st Year) - Free RMD withdrawals					
RMD:	Policyowners over 70 $\frac{1}{2}$ must take a Required Minimum Distribution (RMD) on qualified contracts.					
Excise Tax:	Withdrawals made before age 59 ½ may be subject IRS taxation.					
APY Rate:	Current crediting rate subject to change. Guaranteed minimum Interest rate of 1% APY					
Market Value Adjustments:	ELCO does not use Market Value Adjustments (MVAs).					
Waivers:	Waiver of withdrawal penalties for Nursing Home and Terminal Illness					
Fees:	No Administration Fees! No Service Fees! No Hidden Fees!					

#### Withdrawal Penalty Period

Plan	1	2	3	4	5	6
Flex	5%	5%	5%	5%	1%	-

Must be presented with the Deferred Annuity Product's brochure
For additional features see brochure.
ELCO Mutual Life & Annuity nor its representatives offer legal or tax advice. Please consult your attorney and/or tax advisor regarding any legal or tax matters.

Not Insured By Any Federal Government Agency
Not FDIC/NCUA Insured | Not a Deposit of a Bank | Not Bank Guaranteed